

**NEW**

NEW FROM DATASCAN FIELD SERVICES

# **REMOTELY REVIEW YOUR DEALER'S INVENTORY STATUS** WITH VIRTUAL INVENTORY CHECK



Virtual Inventory Check (VIC) is a cutting-edge product for today's challenging environment. Better understand your portfolio risks while controlling your costs. Utilize VIC for fast visibility into dealer sales and repayment performance.



**DATA SCAN**  
FIELD SERVICES

**For more information, contact us at:**

DataScan Field Services  
5925 Cabot Parkway  
Alpharetta, GA 30005  
Toll Free: 888.520.7226  
Web site: [www.datascanfieldservices.com](http://www.datascanfieldservices.com)

**What is VIC?**

- » An electronic point-in-time inventory review
- » Compares floorplanned inventory with DMS sold data
- » Identifies individual vehicles sold but not paid
- » Ability to determine funding status of sold vehicles

**What are the benefits of VIC?**

- » Report is delivered within 24 hours
- » More cost effective than a physical inventory check
- » Flexibility to control frequency based on dealer's risk profile
  - » Supplement physical inventory checks to provide additional monitoring for high risk dealers
  - » Potentially reduce physical audit frequency for dealers with strong credit

**How do I get started using VIC?**

- » Contact DFS to discuss setup and dealer DMS integration
- » Identify dealers and request a VIC report
  - » Pre-schedule, or
  - » On demand
- » Receive results via customized reports in Excel

**With more risk in the market, the time for VIC is now.**

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**SAMPLE VIC REPORT**

**ABC MOTORS**

**Virtual Inventory Report for 9/12/08**

VIN	Line	Balance	Stock Number	Customer Name	Date Sold	Days After Sale	Date Funded	Days After Funding	Date Paid per Dealer	Pay Refer	Violations
3GKFK26R7XG531042	NEW	\$ 36,740.23	191083	John Smith	8/13/2008	21	-	-	-	-	V
WDBLJ65G6XF088729	NEW	\$ 38,159.00	191035	Thomas Jones	8/26/2008	12	8/25/2008	13	8/27/2008	21654	V
WDBJF65H3XA834048	NEW	\$ 44,088.00	19680	Sara Bennett	9/8/2008	3	-	-	-	-	V
WDBHA24G1XA75678	NEW	\$ 29,523.00	191086	Cory Reinhold	9/8/2008	3	-	-	-	-	V
1GDFG15R0X1023430	NEW	\$ 27,802.23	19347	Sierra Martin	8/27/2008	11	8/29/2008	9	-	-	V
1GKEL19W5XB513415	NEW	\$ 27,853.00	191098	Central Motors Company	8/29/2008	9	9/5/2008	4	9/8/2008	22391	V
WDBHA24G1XA761859	NEW	\$ 29,775.00	191106	Smith and Sons	8/30/2008	8	8/30/2008	8	-	-	V
1P2ES47C5WD663484	USED	\$ 8,035.00	91891	Ron Teivelli	8/8/2008	24	8/20/2008	16	-	-	V
1GDDM29W3XB506323	NEW	\$ 26,197.43	19604	Treynor Electric Company	9/8/2008	3	-	-	-	-	V
1GDFG45R5X1039816	NEW	\$ 27,802.23	19499	Laura Thomson	8/20/2008	16	9/5/2008	4	-	-	V
1GTEC14W1XE545759	NEW	\$ 17,421.56	19808	Bayer Motors	8/26/2008	12	8/29/2008	9	-	-	V
1NXBR22E2WZ014320	USED	\$ 10,000.00	917651	Alex Bazell	9/9/2008	2	-	-	-	-	-
WDBNG75J8YA026580	NEW	\$ 80,046.00	101107	Brian Waters	9/9/2008	2	-	-	-	-	-
2GTEK14T2X1546261	NEW	\$ 27,352.11	191078	Henry Benson	9/9/2008	2	-	-	-	-	-

Sold Unit Summary		
Violations - Payoff Due	14	\$ 430,795
Payoffs Past Due	11	\$ 313,397
<b>Past Due %</b>	<b>78.6%</b>	<b>72.7%</b>
Sold Units - Not Due	3	\$ 117,398

Identifies exceptions that are not in compliance with repayment terms

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